

# ABOUT YOUR ADVISER

## Karen Mills | AR No.1293332

Hall Finance & Insurance Solutions Pty Ltd | CAR No.253882

**Address** Suite 4, Level 1 Cnr Harley St & Brisbane Rd Labrador QLD 4215  
**Telephone** 07 5537 3733  
**Email** karen@hallfinance.com  
**Website** www.hallfinance.com.au

### Authorisations

I am an authorised representative of Matrix Planning Solutions Ltd. I am authorised in the following financial services and products:

- Superannuation
- Pensions & Annuities
- Retirement Savings Accounts
- Cash & Term Deposits
- Managed Investments
- Investment Bonds
- Government Debentures
- Life Insurance
- Total & Permanent Disability Insurance
- Trauma Insurance
- Income Protection Insurance
- Centrelink / Veterans' Affairs Assistance
- Business Insurance
- Insurance Claims Assistance
- Budgeting and Cashflow Management
- Debt Management

### Remuneration

I am remunerated by:

- Salary

The following tables summarise the types of fees or commissions and indicative amounts that are applicable to the services that we provide. Before providing you with advice or services, I will agree with you the fees that apply. All amounts are inclusive of Goods and Services Tax (GST).

Remuneration	Up To
SoA Preparation Fee	\$10,000
Hourly Rate	\$500

Remuneration	Initial	Per Annum
Adviser Service Fee	\$0	\$0 to \$15,000
Adviser Service Fee (asset based)*	0%	0% to 2%
Insurance Commission*	0% to 66%^	0% to 35%

\* Based on a % of funds invested or insurance premiums

^ Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020, commission of up to 130% will apply to additional cover.

For example, a 1% Adviser Service Fee based on a \$200,000 investment would equal a \$2,000 fee payable.

### Benefits, Interests and Associations

The business and I do not have any related parties, shareholdings or referral arrangements that may influence my advice.